



NatWest
**CRICKET
FORCE**
2012



Save time and money and avoid being stumped, register your clubs details with Business Energy Direct, today!

Would your club like up to 6 months free energy?

Has an energy supplier treated your club unfairly in the past?

Does your club want to avoid the automatic renewal of energy contracts and pay less in future?



Business **Energy** Direct
"Prices and service to bowl you over"

Who Are Business Energy Direct?

Business Energy Direct are independent energy brokers who have more than 10 years experience within the utility industry.

They have a diverse client portfolio, including companies representing many major industries across the UK.

They aim to help clubs of all sizes, reduce energy and telecom costs by utilising their contract procurement service. Their primary objective is to simplify an often complex process and obtain the best possible price, without compromising service.

Business Energy Direct are heavily involved with their local cricket club and have a very good understanding of how clubs operate and the budget constraints that need to be adhered to.

They offer free impartial advice as well as a first class service and reduce costs for thousands of businesses and organisations each year.

Business Energy Direct will take away the hassle of dealing with inefficient energy suppliers, in what is widely acknowledged as the worst service industry in the UK. Endless telephone calls and communication with energy suppliers, costs clubs time and money.

During the contract procurement process, they can carry out cost comparisons as well as offering site specific budget advice*.

**where consumption information has been made available.*



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Business Energy Direct offer a variety of services including:

- **Meter / supply installations and upgrades (arrangement)**
- **Billing and contract disputes**
- **Telephone and Internet Accounts**
- **Tariff Analysis and Capacity Amendments**
- **Recovery Audits / Rebates / Account Balance Negotiation***

**chargeable at £250 or 20% of any rebate or reduction*

To date Business Energy Direct have recovered almost £1.5 million for customers that have used their audit and balance negotiation service.

If your club has experienced difficulties with a supplier in the past it may be worth discussing the matter with Business Energy Direct.

If the accounts are reviewed and Business Energy Direct believe that a supplier has acted inappropriately, or charges look questionable then a thorough investigation should be carried out. This can often result in a rebate and they may be able to recover monies that your club didn't realise had been overpaid.

Business Energy Direct aim to provide clubs with a quality and professional procurement and aftercare service.



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Contract Renewals

It's a common misconception that once an energy contract has completed the initial term agreed that the contract for supply has ended. **This is not the case!**

Clubs need to be aware that some suppliers require up to 120 days notice in writing to terminate a contract. There are pitfalls when terminating a contract and this can be done too early or too late by the end user. The result of this can lead to automatic contract renewal which can cost a club thousands of pounds more than a competitively obtained contract. Many businesses and organisations fall into this trap each year, although it can be avoided with a little planning.

Contract terms and conditions are often overlooked and contract renewal letters sent by a number of suppliers, have intentionally been designed so that the end user pays little attention to them.

One supplier's letter states:

“ Protect your new contract prices for two years and you don't need to do a thing ”

The prices aren't actually detailed on the first page of the letter and if close attention isn't paid to each page, then your club could be exposed to very high prices for an extended period of time.

Regardless of whether or not your club has recently renewed a contract with an existing or a new provider, you can contact Business Energy Direct and request that you be registered with their renewal reminder service. All of the necessary details can be recorded and a reminder can be sent via email, text or you can choose to receive a telephone call.

Don't fall victim to "assumptive renewal" - register your renewal date now!

Register your clubs details by emailing renewals@businessenergydirect.co.uk



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Frequently Asked Questions

Why do people use Business Energy Direct?

It's simple, it's quick and it saves you time and money! Their experienced advisors will recommend suppliers based on market prices and your club's circumstances. Due to their long established relationships and extensive client portfolio, prices available are likely to be cheaper than those your club can obtain with a supplier directly.

How much will their service cost us?

Their contract procurement service will not cost your club a single penny. Their fees are paid by the supplier your club chooses to contract with. Should your club use their no win no fee audit and balance negotiation service then you will be charged 20% of any saving achieved.

Am I under obligation to take up a contract offer presented?

No. Business Energy Direct will provide options and make recommendations based on your club's circumstances. Whether your club chooses to take the advice or not is YOUR choice.

Who is the contract with?

The contract for energy is between your club and the supplier. Business Energy Direct act as the consultants and will ensure the contract arrangement process is completed efficiently.

We would like to use Business Energy Direct but our contract does not expire for some time, what should we do?

Provide them as much information as possible now. They can contact you nearer the time of renewal to advise of the appropriate cancellation procedure and to confirm suitable contract options.

Do we need to do anything to change supplier?

Once Business Energy Direct have confirmed your supply information by validating invoices or checking the national supply databases, they will manage the whole switching process for you ensuring a seamless transition.

How long will it take if we choose to switch supplier?

It takes approximately 4-6 weeks to switch suppliers and Business Energy Direct will manage the process on your behalf.

Will we need to be disconnected at any point?

No. The switch date will be co-ordinated between your current and new supplier. You will not lose your supply.

What is Climate Change Levy?

Introduced on 1st April 2001, the Climate Change Levy (CCL) is a tax on energy delivered to non-domestic users in the United Kingdom. Its aim is to provide an incentive to increase energy efficiency and to reduce carbon emissions. Clubs that pay the higher rate VAT will be charged the levy. Clubs with charitable status or those choosing a "Green Contract" supply will be exempt and should not pay the Climate Change Levy.

Who do we call if we have a Power cut?

You should call your Regional Electricity Company. There are 14 different electricity regions in Britain and the number to call will always be on the bill. Your Regional Electricity Company remains the same regardless of who supplies the electricity.



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Testimonials

Liverpool Cricket Club – Steve Davies

"We heard about Business Energy Direct through the NatWest Cricket Force and at the time we were looking into the renewal of our electricity contract in Spring 2012. Shortly after requesting quotes from them we were advised that upon review of our supply it was identified that we may not have been charged appropriately. A week or so later this resulted in us obtaining a £25,266 rebate from our existing provider which was completely unexpected. In addition to the projected saving for our next contract is £15,918 giving us a total saving of around £41,200. This is a great result for us and many thanks to Business Energy Direct for their professionalism and excellent customer service, we were kept informed every step of the way. We cannot wait for them looking into our gas renewal later in the year."

Langley Manor Cricket Club – Trevor Longman

"Having had a number of bad experiences with our electricity company, we asked Business Energy Direct to see if they could review our contract and try to save us some money. I was amazed at the ease of the procedure, and even more astounded at the size of the saving. Business Energy Direct saved us 60% on what we have been paying for a number of years which will save the club over £1000 a year. We could not be more happy with the service and results that Business Energy Direct have given us."

Pudsey St Lawrence Cricket Club – Jayne Priestley

"Like a lot of clubs in this current climate we were looking to reduce our outgoings. We contacted Business Energy Direct some 9 months prior to our contract renewal date. They returned to us when it was appropriate and were always very helpful and informative. It was so nice for the phone to be answered by a person rather than a robot! Our projected savings are in the region of £1900 a year and already after 3 months we are seeing a significant drop in our energy bills. They have provided an excellent service all round and we would recommend that all clubs give them a call."

Catthorpe Cricket Club – John Spalton

"After reading about the NatWest Cricket Force energy scheme I sent an e-mail to Business Energy Direct with a copy of our electricity bill. I had a prompt reply outlining options for a transfer of supply which would reduce our estimated 2012 spend from £1100 to £640, saving the club £470. We accepted the offer and by the end of the day Business Energy Direct had given notice to terminate the existing supply and sent us a new contract. Within a month savings will be visible and virtually all the work has been done for us by them. We would heartily endorse Business Energy Direct's service and ability to save clubs money."



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What to do next

Your club can call Business Energy Direct on 01709 578999 or send an email to ecb@businessenergydirect.co.uk and we will call you back within 24 hours. One of our advisors will collate all of the necessary information and will advise according to your clubs circumstances.

If possible please provide a copy of a recent invoice containing your clubs supply information or have this available when calling us.

**If you have any questions then please call
Business Energy Direct on 01709 578999**

Your club can earn money by saving money with Business Energy Direct

Business Energy Direct have agreed to pay 10% of the commission they receive for the arrangement of your club's energy contracts, back to your cricket club. In addition if your club or a member refers a business user to Business Energy Direct, they will pay 10% commission received for the arrangement of a contract from the lead. This means that your club could receive as little as £10 or as much as £250 just for passing on their details.

Club members can save money too by switching providers for their own homes. Business Energy Direct have a number of competitive domestic suppliers to choose from and can arrange new contracts quickly and easily. Members choosing one of the dual fuel packages can earn their club up to £15 by switching providers and saving money.



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